

**FRANK BURNS, MEMBER**  
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**House of Representatives**  
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TOURISM & RECREATIONAL DEVELOPMENT  
VETERANS AFFAIRS & EMERGENCY  
PREPAREDNESS

February 22, 2019

Mr. Jeff Bezos  
Chief Executive Officer, Amazon  
410 Terry Avenue North  
Seattle, WA 98109

RE: Amazon: Rebuilding America

Dear Mr. Bezos:

Given Amazon's recent decision to pull its planned headquarters from New York because numerous state and local officials opposed the company's presence, I invite you to visit Cambria County, Pa., in your search for a replacement. Adding 25,000 jobs might not be a big deal in New York City, but I assure you that here in Pennsylvania, local and state officials will work with you in a positive and collaborative manner to create a win-win situation for everyone involved.

I realize Cambria County may not have had all the aspects your company was looking for when it initially sought the perfect location for a new headquarters. However, I believe Cambria County provides you with a unique marketing opportunity that will further cement your legacy.

First, a brief history: Cambria County played a key role in this country's industrial revolution. Many of the men who built America – Andrew Carnegie, Charles Schwab, Andrew Mellon and Henry Frick – had homes here. In 1879, the wealthiest men in country created the South Fork Fishing and Hunting Club in Cambria County. They lowered the dam for their personal recreation retreat. Ten years later, because of the modification of the dam, it finally broke, flooding the city of Johnstown and killing thousands of the very workers who toiled in the mills that made these men rich.

With Amazon being one of the largest corporations in the United States, you have the opportunity to make a real difference here. By choosing to put your headquarters in a place like Cambria County, you will revitalize an entire region overnight and provide hope to an area that has been struggling to find a foothold for decades. Amazon can correct the wrongs of the men who did so much harm by choosing Cambria County and branding your company as "Amazon: Rebuilding America." You could take the idea further and fund a series of grants that will revitalize the towns that helped build America, but which have since been forgotten. Andrew Carnegie built more 1,600 libraries in the early 1900's; perhaps the equivalent of that today are computer and technology labs.

The hard-working people of Cambria County cut their teeth in steel mills, coal mines and factories, instilling in their children and in our communities a work ethic that is second-to-none. They are tireless, engaged and passionately committed to the region. Johnstown and Ebensburg, our county's hubs, are

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surrounded by world-class universities, making today's workforce increasingly skilled while maintaining the grit and devotion for which the area is known.

I stand ready to work with you and elected officials from both parties to make a deal that benefits your company and the hardworking residents of the region, because it's about doing the right thing. Let New York's loss be Pennsylvania's gain; relocate your new headquarters to Cambria County and cement your legacy as the man who rebuilt America.

Sincerely,

A handwritten signature in black ink that reads "Frank Burns".

Frank Burns  
State Representative  
72<sup>nd</sup> Legislative District